



THE "HABIT OF 100"

GET IN FRONT OF 100 WOMEN IN THE MONTH FOR
UNIT SIZE ON THE RISE

| PERSONAL PARTIES (8 parties-3 to 4 guests each = 30 guests) | | |
|--|---------|-------------|
| # | HOSTESS | # OF GUESTS |
| 1 | | |
| 2 | | |
| 3 | | |
| 4 | | |
| 5 | | |
| 6 | | |
| 7 | | |
| 8 | | |

| PARTIES FOR NEW CONSULTANTS (3 new parties with 5 guests each = 15) | | |
|--|---------|-------------|
| # | HOSTESS | # OF GUESTS |
| 1 | | |
| 2 | | |
| 3 | | |
| 4 | | |
| 5 | | |
| 6 | | |
| 7 | | |
| 8 | | |

| "KEY PEOPLE" PARTIES (2 parties at thier home with 5 guests = 10) | | |
|--|------------|-------------|
| # | CONSULTANT | # OF GUESTS |
| 1 | | |
| 2 | | |
| 3 | | |
| 4 | | |
| 5 | | |
| 6 | | |
| 7 | | |
| 8 | | |

| SUCCESS EVENTS (4 weekly events with 5 guests at each event = 20) | | |
|--|-------|----------|
| # | EVENT | # GUESTS |
| 1 | | |
| 2 | | |
| 3 | | |
| 4 | | |

| SATURDAY/SPECIAL EVENT (minimum 3 events with 8+ guests = 25 guests) | | |
|---|-------|----------|
| # | EVENT | # GUESTS |
| 1 | | |
| 2 | | |
| 3 | | |

| NEW RECRUITS THIS MONTH | | | | | |
|-------------------------|------|-------------------------|----|------|-------------------------|
| # | NAME | WHERE SHE WAS RECRUITED | # | NAME | WHERE SHE WAS RECRUITED |
| 1 | | | 11 | | |
| 2 | | | 12 | | |
| 3 | | | 13 | | |
| 4 | | | 14 | | |
| 5 | | | 15 | | |
| 6 | | | 16 | | |
| 7 | | | 17 | | |
| 8 | | | 18 | | |
| 9 | | | 19 | | |
| 10 | | | 20 | | |

The **FORMULA** and the **FOLLOW UP** will be the beginning of change and **UNIT GROWTH!**