

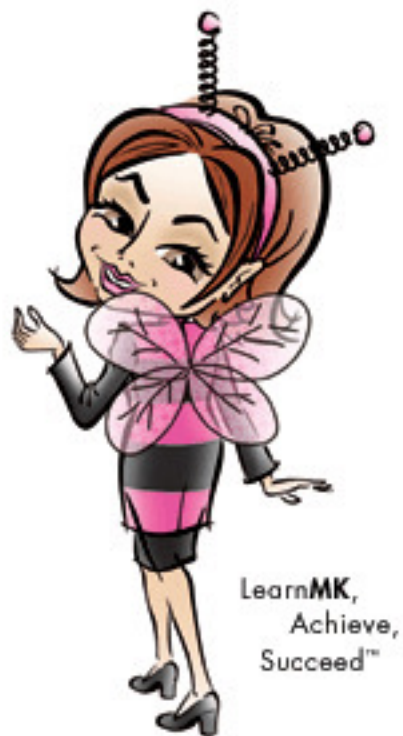


**Happy**

**Customer**

**I AM A HAPPY MARY KAY CUSTOMER AND I  
LOVE LOVE LOVE THE TIMEWISE SKIN CARE  
PROGRAM AND ALL OF THE COLOR CHOICES  
THAT MARY KAY HAS TO OFFER.....**

**I ALSO LOVE PAYING **FULL PRICE!!!****



**NEW**

**MARY KAY**

**CONSULTANT**

**AS A NEW MARY KAY INDEPENDENT BEAUTY CONSULTANT I LOVE EARNING A 50% DISCOUNT ON ALL OF MY MARY KAY PRODUCTS.**

**I ALSO LOVE EARNING THE FABULOUS PRIZES IN THE QUARTERLY STAR CONSULTANT PRIZE BROCHURE.**

**DID I MENTION I AM EARNING A 50% COMMISSION FOR ALL OF MY SALES!**

**WOW, WHAT A GREAT BUSINESS!**



LearnMK,  
Achieve,  
Succeed™

# SENIOR

# CONSULTANT

**AS A SENIOR CONSULTANT I LOVE EARNING A 50% DISCOUNT  
ON ALL OF MY MARY KAY PRODUCTS.**

**I LOVE TO EARN THE FABULOUS PRIZES IN THE QUARTERLY  
STAR CONSULTANT PRIZE BROCHURE!**

**DID I MENTION I TOO MAKE 50% COMMISSION ON EVERY  
ITEM I SELL!!!**

**NOW I AM EARNING A 4% PERSONAL TEAM COMMISSION!**

**WOW!!!!!!**



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Achieve,  
Succeed™

**RED  
JACKET ~  
STAR  
RECRUITER**

**AS A STAR RECRUITER CONSULTANT**

**I have 3-4 Team members**

**I earn a 50% commission on my sales**

**I get a 50% discount on my own Mary Kay Products**

**I win Fabulous Star Consultant prizes**

**I wear the official Mary Kay Red Jacket**

**I earn a 4 % personal team commission paid from Mary Kay**

**I am eligible for a \$50 CASH TEAM BUILDING BONUS**



# ON TARGET GRAND ACHIEVER

Dream It!  
Achieve It!



MARY KAY

MARY KAY  
**one  
woman  
can**  
50 YEARS

**TEAM LEADER & on Target Grand Achiever**  
**In additional to all mentioned.....**

**I have 5 or more team members**  
**Earn a 9-13 personal team commission**

**I AM NOW ELIGIBLE TO GO INTO QUALIFICATION FOR MY  
FIRST COMPANY CAR.**

**I grow my team to 14 women in 1-4**  
**MONTH QUALIFICATION PERIOD**

**I WILL EARN THE USE OF A CHEVY Cruze OR**  
**A MONTHLY CASH COMPENSATION OF \$375**

**IF I CHOOSE THE CAR -**  
**MARY KAY WILL PAY 100% OF MY CAR PAYMENT**  
**AND 85%+ OF MY CAR INSURANCE!!!!**

**I ALWAYS SAY, IF IT'S FREE IT'S FOR ME !!**



**TEAM**

**LEADER**

**AS A TEAM LEADER I LOVE EARNING A 50% DISCOUNT ON ALL OF MY MARY KAY PRODUCTS. I ALSO LOVE TO EARN THE FABULOUS PRIZES IN THE QUARTERLY STAR CONSULTANT PRIZE BROCHURE.**

**DID I MENTION I TOO MAKE 50% COMMISSION ON EVERY ITEM I SELL!!!**

**BUT NOW I AM EARNING A 9% TO 13% PERSONAL TEAM COMMISSION! BECAUSE MY TEAM HAS GROWN TO 5 OR MORE TEAM MEMBERS**

**I TOO EARN A \$50 CASH TEAM BUILDING BONUS ON EACH QUALIFIED RECRUIT I BRING TO MY TEAM**

**BY NOW I AM ON TARGET FOR MY FIRST COMPANY CAR AS WELL!!**

**I CAN JUST SMELL THAT NEW CAR SMELL CAN'T YOU?!?**

**D**

**I**

**Q**

**DIQ MEANS DIRECTOR IN QUALIFICATION**  
**I NOW HAVE 10 OR MORE PERSONAL TEAM MEMBERS ON MY  
TEAM.**

**AS A DIQ I AM NOW IN QUALIFICATION TO BECOME A SALES  
DIRECTOR WITH MARY KAY AND LEAD MY OWN UNIT OF 24 OR  
MORE CONSULTANTS.**

**AT THE END OF MY 1 TO 4 MONTH QUALIFICATION PERIOD I  
WILL BE A MARY KAY INDEPENDENT SALES DIRECTOR**

**I CAN JUST SEE MYSELF IN THE BEAUTIFUL DIRECTORS SUIT!**



LearnMK,  
Achieve,  
Succeed™

# SALES

# DIRECTOR

**AS A SALES DIRECTOR I STILL LOVE EARNING A 50% DISCOUNT ON ALL OF MY MARY KAY PRODUCTS. I ALSO LOVE TO EARN THE FABULOUS PRIZES IN THE QUARTERLY STAR CONSULTANT PRIZE BROCHURE.**

**DID I MENTION I TOO MAKE 50% COMMISSION ON EVERY ITEM I SELL!!!**

**BUT NOW I AM EARNING A 9% TO 13% PERSONAL TEAM COMMISSION, AS WELL AS A 13% UNIT COMMISSION FOR A GRAND TOTAL OF UP TO 26% DIRECTORS COMMISSION!**

**I CAN QUALIFY FOR UNIT DEVELOPMENT BONUSES MONTHLY AND MY PERSONAL TEAM BUILDING BONUS IS \$100 AS A SALES DIRECTOR PLUS I CAN QUALIFY FOR LUXURIOUS TOP DIRECTORS TRIPS, COMPANY PAID LIFE INSURANCE AND THE USE OF A SILVER EQUINOX OR PINK CADILLAC**

**LIFE IS GRAND AS A MARY KAY SALES DIRECTOR**





**NATIONAL**

**SALES**

**DIRECTOR**

**AS A NATIONAL SALES DIRECTOR I AM LIVING THE LIFE STYLE OF THE RICH AND FAMOUS. MY DREAMS HAVE REALLY COME TRUE**

**I HAVE THE MONEY TO AFFORD THE DREAM HOUSE I HAVE ALWAYS WANTED.**

**I GET A NEW CAR EVERY 2 YEARS WITHOUT EVEN HAVING TO QUALIFY FOR IT, IF I DON'T WANT A PINK CADILLAC MARY KAY WILL AWARD ME WITH \$1500 A MONTH IN CASH CAR COMPENSATION!**

**AS A NATIONAL I WILL EARN THE FAMILY SECURITY RETIREMENT PLAN THAT WILL KEEP MYSELF AND MY FAMILY IN THIS LIFESTYLE LONG AFTER I RETIRE.**

**I GET TO TRAVEL TO A NEW DESTINATION EVERY YEAR MARY KAY STYLE!!!**

**I AM SO VERY EXCITED THAT I TOOK THE STEP AS A NEW CONSULTANT AND BUILT MY WAY UP THE CAREER PATH. NOW THE POSSIBILITIES ARE ENDLESS!!**

**THANK YOU MARY KAY**