Seminar



Bound!

Believe you CAN go to Seminar! Pay for ONE thing a month!

Travel Day July 28th Event July 29th -31st

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| --- | --- | --- | --- | --- |
| Month | April | May | June | July |
| What Expense:  Break it down and pay each month | Pay Mary Kay Seminar Registration | Pay for airfare/Travel | Meals/Any Extra Expenses/tips | Adolphus Hotel |
| Estimated Cost: | $195-$225 | Plane fare: $240-$400 | $200  Ground transport $30+ | Approx $250 |
| Total Profit To Put Towards Seminar Cost  **Simply hold 2-3 extra parties/mo**  (Based on the 60/40 split) | Sell $500 =  Profit of $200  $125 in sales each week  1 party ($250)  $250 misc reorder sale/facial | Sell $500 =  Profit of $200  $125 in sales each week  1 party ($250)  $250 misc reorder sale/facial | Sell $625 =  Profit of $250  $156 in sales each week  2 Parties ($500)  $125 misc reorder sale/facial | Sell $130 = Profit of $50  $33 in sales each week  1 Party ($130)  $60 misc  reorder  sale/facial |
| KISS KISS  Keep It Simple Sweetie | Ideas!  \*Easter Baskets  \*Mother’s Day  \*Mother/Daughter Makeovers  Nurses/teachers week | Ideas!  \*Graduations  \*NEW Summer Looks/Test panels  \*Everyone can order new products May 16th | Ideas!  \*Brides  \*Baby Showers  \*Summer Makeovers | Ideas!  \*Summer Skin Care Parties  \*Safe in the sun  \*College Students are home! |
| Day 00 | Day 0 | Day 1 | Day 2 | Day 3 |
| Travel Day (if desired)  Hang out with area directors and unit members Tour Dallas and get relaxed! | **Travel Day**  MK packet pick-up, Expo Prize Party at Gulley’s Tour of MK museum  Skyscraper Area Awards night  recognition | Bright and Early General Session and break out classes all day long with lunch from MK  Dinner Unit recognition | Bright and Early General Session and classes  Box lunch to get ready for  MK Awards Night | Pack and Store luggage  General Sessions for Top Director speeches and other surprises  Ends about noon so fly home after 3PM if possible |

Combine any of these ideas to pay for your trip to Seminar!!!!