

FAST TRACK

TO ELITE EXECUTIVE SENIOR SALES DIRECTOR

by Senior National Sales Director Kristin Myers

“How much does an Elite Executive Senior Sales Director make just from Offspring Directors?”

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SALES DIRECTOR TITLE	NUMBER OF OFFSPRING UNITS	FIRST-LINE OFFSPRING COMMISSION	SECOND-LINE OFFSPRING COMMISSION
Senior	One to Two	5%	
Future Executive Senior	Three to Four	6%	
Executive Senior	Five to Seven	7%	1%
Elite Executive Senior	Eight+	7%	2%

Example of Executive Senior Sales Director

Based on 5 First-Line Offspring Units averaging \$10,000 production

<i>Offspring Director Production</i>	5 First-Line Offspring Directors @ \$10,000 average	\$50,000
	Offspring Commission Rate	7%
	<i>Monthly Income</i>	\$3,500
	<i>Annual Income</i>	\$42,000

Example of Elite Executive Senior Sales Director

Based on all Offspring Units averaging \$10,000 production

<i>Offspring Director Production</i>	8 First-Line Offspring Directors @ \$10,000 average	\$80,000
	Offspring Commission Rate	7%
	Subtotal	\$5,600
	5 Second-Line Offspring Directors @ \$10,000 average	\$50,000
	Offspring Commission Rate	2%
	Subtotal	\$1,000
	<i>Monthly Income</i>	\$6,600
	<i>Annual Income</i>	\$79,200

Additional Perks for an ESD and EESD:

- For 13% Team Commission, you can substitute a *Great Start*-qualified personal recruit to count as your monthly \$600+ reorder (*must have 5 ordering personals*)
- Receive special invitation to the Executive Board Room with NSD round tables
- Receive On-Stage Recognition at Leadership, Career Conference, and Seminar

TRACK YOUR 8



You are a Senior Sales Director!

You are a Future Executive Senior Sales Director!

You are an Executive Senior Sales Director!

You are an Elite Executive Senior Sales Director!